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Cisco Collaboration SaaS Authorization for PreSales Engineer CSaaSSE

Cisco 700-695

Version Demo

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QUESTION NO: 1

Which TLS versions are supported by Webex Teams applications?

A. TLS versions 1.0 and 1.1 only

B. TLS version 1.1 only

C. TLS versions 1.1 and 1.2 only

D. TLS version 1.2 only

E. TLS versions 1.2 and 1.3

ANSWER: E

Explanation:

TLS versions 1.2 and 1.3 is the correct current answer for the Webex App, formerly called Webex Teams. Cisco documents TLS 1.2 and TLS 1.3 as the secure TLS protocols used for Webex service connectivity. TLS protects signaling, authentication, API access, content-related web connections, and other client-to-cloud HTTPS communications by encrypting traffic and validating the service endpoint. TLS 1.2 remains important for compatibility with supported environments, while TLS 1.3 provides a modern protocol version with a more efficient handshake and stronger cryptographic design. In practical presales and deployment discussions, customer networks, secure web gateways, proxies, and TLS-inspection systems must allow Webex connections using these supported protocol versions; blocking either version can cause connectivity or sign-in issues depending on the negotiated session. The product name in older material may use "Webex Teams," but Cisco now uses "Webex App," and current network-requirements guidance should take precedence over older statements that limit support to TLS 1.2 only. See Cisco's Webex App network requirements and Network Requirements for Webex Services.

QUESTION NO: 2

What is the minimum commitment for an Active User Meeting subscription?

A. 40 users or 15% of the company's knowledge workers, whichever is greater

B. 40 users or 25% of the company's knowledge workers, whichever is greater

C. 50 users or 15% of the company's knowledge workers, whichever is greater

D. 50 users or 25% of the company's knowledge workers, whichever is greater

ANSWER: B

Explanation:

The minimum commitment for an Active User Meeting subscription is **40 users or 25% of the company's knowledge workers, whichever is greater**. This threshold is part of the Cisco Webex Flex active-user licensing model, which is intended for organizations that license Webex services according to their active-user population rather than assigning a license to every employee. The percentage-based requirement prevents the subscription from being sized below a meaningful portion of the customer's knowledge-worker base, while the 40-user floor establishes a minimum purchasable commitment for smaller organizations.

To apply the requirement, determine 25% of the customer's knowledge workers and compare that result with 40. The required subscription quantity is the larger number. For example, an organization with 120 knowledge workers has a 25% value of 30, so its minimum commitment remains 40 users. An organization with 400 knowledge workers has a 25% value of 100, so it must commit to 100 users. Cisco's Webex Flex materials describe this subscription approach and its applicable licensing terms. See Cisco's Webex Flex Plan overview and the Cisco Webex Meetings product page for product and licensing context.

QUESTION NO: 3

What are two features of Webex Edge? (Choose two.)

A. Touch Ten

B. Analytics

C. Audio

D. Management

E. Connect

ANSWER: C E

Explanation:

Webex Edge includes services that extend Webex cloud meeting capabilities while integrating with an organization's existing network and collaboration environment. **Audio** refers to Webex Edge Audio, which provides a hybrid audio path for Webex meetings. It enables participants to use their organization's existing Cisco Unified Communications Manager calling environment for meeting audio, while retaining the Webex meeting experience. This can support local call routing and help organizations apply their established telephony dial plans and policies.

Connect refers to Webex Edge Connect, a private, managed connection between the customer network and the Webex cloud. Rather than sending applicable collaboration traffic across the public internet, Edge Connect uses dedicated connectivity through supported provider infrastructure. This provides a more predictable network path and is designed to improve the quality and reliability of cloud-collaboration traffic for enterprise deployments.

Cisco describes Edge Audio as a hybrid audio solution for Webex Meetings and documents Edge Connect as dedicated private connectivity to Webex services. See Cisco's Webex Edge Audio documentation and Webex Edge Connect documentation.

QUESTION NO: 4

Which functionality do partners have with Cisco Commerce Workspace (CCW)?

A. quote and transact orders for both traditional resale, subscription, and annuity orders

B. order only for resale and subscription offers

C. quote and order resale for product orders

D. transact orders for distributors

ANSWER: A

Explanation:

quote and transact orders for both traditional resale, subscription, and annuity orders is correct because Cisco Commerce Workspace is Cisco's commerce platform for partners to configure solutions, obtain pricing, create quotes, and place orders. Its scope extends beyond one-time product resale: it supports the commercial workflows used for recurring subscription offers and annuity-based business as well. This unified capability is important for partners selling Cisco's mix of hardware, software, support, and as-a-service portfolios, since those offers can have different ordering terms and billing models.

In practical presales and sales operations, CCW lets an authorized partner build a valid Cisco configuration, apply the applicable programs and pricing, generate a customer quote, and convert that quote into an order through the appropriate transactional workflow. Cisco identifies CCW as the platform that enables partners to quote, order, and manage Cisco products and services. Cisco's partner resources describe CCW as supporting the complete quote-to-order process across Cisco offerings, including subscription-related transactions. See Cisco's Cisco Commerce Workspace overview and the Cisco Partner tools catalog for current platform and partner-tool information.

QUESTION NO: 5

Which two endpoints allow whiteboarding and annotating on the screen? (Choose two.)

A. Cisco IP Conference Phone

B. Cisco IP Phone

C. DX80

D. MPP Device

E. Webex Board

ANSWER: C E

Explanation:

DX80 and **Webex Board** are touch-enabled Cisco collaboration endpoints designed for visual, interactive teamwork. The DX80 combines a desktop video endpoint with an integrated touchscreen, allowing meeting participants to interact directly with shared visual material and use whiteboarding and on-screen annotation workflows. This makes it appropriate for personal offices, huddle spaces, and small collaboration environments where a user needs to draw or mark up content from the endpoint itself.

The Webex Board is purpose-built around an interactive touch display and supports persistent digital whiteboards, freehand drawing, and annotation of shared content during collaboration sessions. Whiteboards can be created and worked on directly from the device, then retained in Webex spaces so participants can continue working with the visual material after a meeting. These capabilities make both endpoints suitable when the requirement specifically includes writing, drawing, and annotating directly on the endpoint display rather than only placing or receiving calls. Cisco's collaboration-endpoint portfolio information is available at Cisco Webex Board and Cisco DX80.

QUESTION NO: 6

A customer wants one administrative portal for ongoing Webex service operations. Which two activities can an authorized customer administrator perform in Control Hub? (Choose two.)

A. assign Webex service licenses to users

B. manage organization security and compliance settings

C. create Cisco Commerce Workspace quotes

D. develop Webex API integrations

E. install physical PSTN circuits

ANSWER: A B

Explanation:

Control Hub is the centralized administration portal for a Webex organization. Administrators can assign service licenses to users and manage organization-level security, compliance, and policy settings.

Creating Cisco Commerce Workspace quotes is a partner commerce activity, and developing Webex integrations is performed through the Webex developer platform. Physical PSTN circuit installation is performed by the carrier or the customer network team, not by Control Hub.