

Selling HP Workstations 2022

HP HP2-I44

Version Demo

Total Demo Questions: 5

Total Premium Questions: 57

Buy Premium PDF

<https://passqueen.com>

support@passqueen.com

QUESTION NO: 1

Which HP workstation should be positioned for a customer that needs serious professional performance in a compact system that can be mounted behind a display or placed in a space-constrained environment?

- A. HP Z2 Mini
- B. HP Z2 Tower
- C. HP Z4 Workstation
- D. HP ZBook Fury

ANSWER: A

Explanation:

HP Z2 Mini is correct because it delivers workstation-class performance in a compact Mini form factor. It is a strong choice for users in constrained environments such as trading floors, studios, medical spaces, retail locations, and small offices where a traditional tower chassis is impractical. See [HP Z2 Mini Workstation](#).

QUESTION NO: 2

How can you help customers migrate from ZCentral/RGS to HP Anyware? (Select three.)

- A. Educate your customers about which ZCentral features they require before migrating.
- B. Sign up for HP Anyware release updates.
- C. Work with your HP sales representative to develop a plan.
- D. Register at HP Partner Portal.
- E. Convince them to switch now and get 75% off the list price.

ANSWER: A C D

Explanation:

“Educate your customers about which ZCentral features they require before migrating.” is correct because a successful migration starts with discovery: the customer’s existing workflows, user groups, security requirements, graphics and peripheral needs, and remote-access use cases must be identified before an HP Anyware deployment can be designed. This allows the partner to map required capabilities and establish an appropriate transition plan.

“Work with your HP sales representative to develop a plan.” is correct because HP sales resources can help partners coordinate the commercial and technical migration approach, including customer qualification, solution positioning, and access to relevant HP Anyware resources. Migration planning should be collaborative so that customer requirements, deployment timing, and licensing considerations are addressed together.

“Register at HP Partner Portal.” is correct because the HP Partner Portal is the central partner channel for sales enablement, training, program information, and solution resources that support customer engagements. Registration gives a partner a practical route to the materials and support needed to guide a ZCentral/RGS customer toward HP Anyware. HP describes HP Anyware as a software solution for secure access to digital workspaces, while the Partner Portal provides partner-facing enablement and business tools. See [HP Anyware](#) and the [HP Partner Portal](#).

QUESTION NO: 3

How is the HP ZCentral solution changing? (Select two.)

- A. ZCentral Remote Boost becomes HP Anyware Manager.
- B. ZCentral Connect becomes HP Anyware.
- C. ZCentral Remote Boost becomes HP Anyware.
- D. ZCentral Connect becomes HP Anyware Manager.

ANSWER: C D

Explanation:

HP simplified and aligned its remote-workstation software portfolio under the HP Anyware brand. **ZCentral Remote Boost becomes HP Anyware**: it represents the remote-desktop technology used to provide responsive, secure access to physical or virtual high-performance workstations from a remote location. The HP Anyware name is used for the solution that delivers secure remote access to demanding applications and graphics-intensive workflows, helping users work from appropriate endpoint devices while compute and data can remain centralized.

ZCentral Connect becomes HP Anyware Manager: this reflects the management component's role in administering and brokering access to remote workstation resources. HP Anyware Manager supports IT in organizing access to distributed computing resources and helping provide users with the right remote-workstation connection experience. Together, the renamed products distinguish the remote-access experience, HP Anyware, from the management layer, HP Anyware Manager. HP describes the current HP Anyware portfolio and its remote-access capabilities at [HP Anyware solutions](#). Additional product and support resources, including HP Anyware Manager information, are available through [HP Support for HP Anyware](#).

QUESTION NO: 4

Which Z2 workstation form factor is the best choice for a customer who requires the greatest internal expansion capability for storage, memory, and professional graphics within the Z2 family?

- A. HP Z2 Tower
- B. HP Z2 Mini
- C. HP Z2 Small Form Factor
- D. ZBook Firefly

ANSWER: A

Explanation:

HP Z2 Tower is correct because the tower chassis provides the most internal expansion space in the Z2 family. It is appropriate for professional users who need a configurable desktop workstation with room for additional storage, memory, and capable graphics options. The Z2 Mini and Z2 Small Form Factor prioritize compact size, while ZBook systems prioritize mobility. See [HP Z2 Tower Workstation](#).

QUESTION NO: 5

A creator requires a mobile workstation for professional editing, 3D content creation, and rendering, but portability is more important than maximum internal expandability. Which ZBook family is the best fit?

- A. ZBook Studio
- B. ZBook Fury
- C. Z2 Small Form Factor
- D. Z2 Tower

ANSWER: A

Explanation:

ZBook Studio is correct. The ZBook Studio family is positioned for creators who need substantial mobile workstation performance for demanding creative workflows in a slim and portable design. It is appropriate for professional content creation, design, visualization, editing, and rendering users who need to work effectively away from a fixed workstation.

A customer requiring the highest levels of mobile expandability and maximum configuration headroom would more commonly consider the ZBook Fury family. HP describes the creator-focused Studio platform at [HP ZBook Studio](#).