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H19-102_V2.0HCSA-Sales-Transmission & Access V2.0

Huawei h19-102_v2.0

Version Demo

Total Demo Questions: 2

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Topic Break Down

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Topic 1, Huawei Transmission and Access Product Introduction	7
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QUESTION NO: 1

A university plans to renovate a dormitory building. The customer wants to reduce the number of access switches and intermediate equipment rooms, while providing a clearly managed network access point for each student room. Which Campus OptiX design is the best fit?

A. Deploy 1 Terminal @ 1 Room

B. Deploy one shared terminal for each floor

C. Deploy additional access switches in each equipment room

ANSWER: A

Explanation:

1 Terminal @ 1 Room is correct because it provides a room-level service boundary and supports managed access for each dormitory room. The all-optical architecture also reduces the active equipment traditionally required at the access layer.

A shared terminal for an entire floor reduces room-level service granularity. Adding more access switches and equipment rooms works against the customer's requirement to simplify the access network.

QUESTION NO: 2

A sales proposal combines DC908 and Campus OptiX information. Which three values belong to the DC908 proposition? Select three.

A. Payback within 1 year for self-built networks

B. 30%+ higher performance than the industry average

C. Double the industry’s average stability

D. 1 Day Service Ready

E. 1 Terminal @ 1 Room

ANSWER: A B C

Explanation:

Payback within 1 year for self-built networks, **30%+ higher performance than the industry average**, and **double the industry’s average stability** are DC908 selling values. 1 Day Service Ready and 1 Terminal @ 1 Room are Campus OptiX messages for enterprise optical access scenarios.